

Remote employee

Business success is, literally, in your employees' hands – in the form of the IT they use every day. It's your choice: Equip employees with the solutions that will help your organization win, or lose.



/ future ready /

At Dell, we create technology that empowers your staff and can run across the entire business. Our solutions are end-to-end, yet tailored to meet individual needs. Because we know that one size never fits all in the workplace today.



Desk-based worker



Corridor warrior



On-the-go pro



Remote worker

Spotlight on: Remote employees

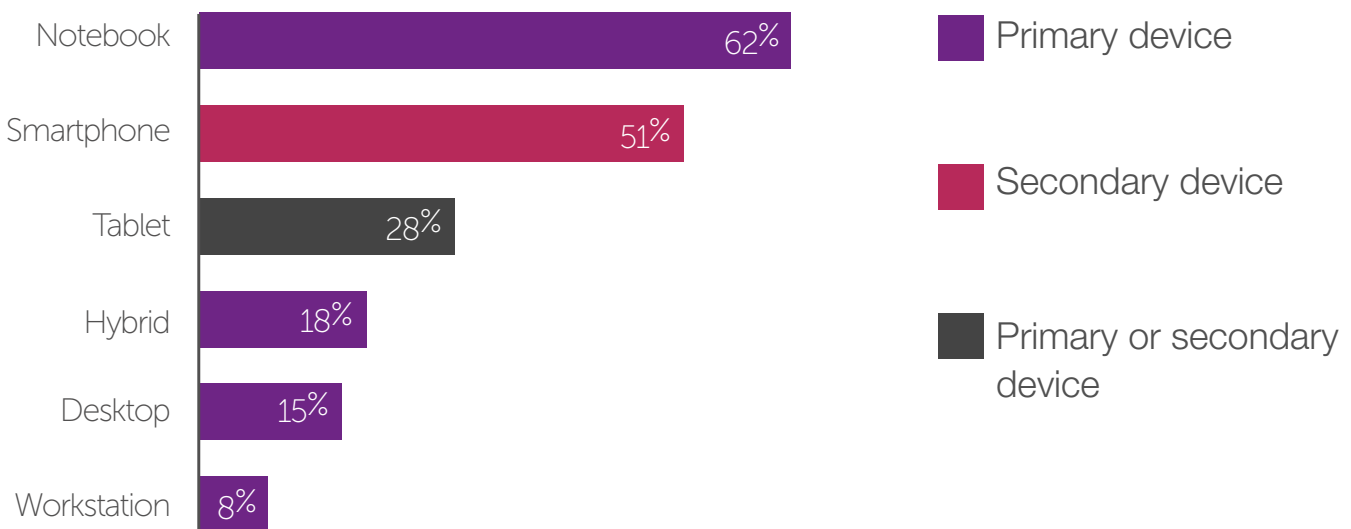
Description: Someone who is working full time (at least 30 hrs/week) outside the company building(s) or campus, from home or another location.

Typical roles:

- Data/Claims processing
- Event workers
- Sales professionals
- Consultants

What they're currently using:

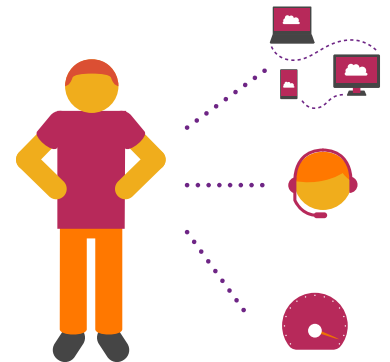
Hardware*









These users spend most of their time away from the office. They must turn home environments, or other remote locations like coffee shops, into productive work spaces. Give them the ability to be self-sufficient with the right technology.

Pain points

- Poor connectivity and communication with the office
- Issues with conference call software/VoIP
- Connectivity issues on the go
- Difficulty gaining access to important information
- Problems charging up on the move



Key needs	Occasional needs
 <p>CONNECTIVITY. Connect to core office via telephone or video conference.</p>	 <p>MOBILE CONNECTIVITY. Connect and work when moving about.</p>
 <p>SELF-SUFFICIENCY. Create a complete office, including printing and access to data via cloud or VPN.</p>	 <p>MOBILE ACCESS. Get seamless access to tools and info on the go, via cloud or VPN.</p>
 <p>SUPPORT. Get easy access to extra IT support.</p>	 <p>MOBILE POWER. Charge up anywhere and anytime.</p>

Opportunities



- **SUPPORT A GROWING SEGMENT.** These users are often left to fend for themselves, but predicted growth (+5%) will lead to more attention.



- **COLLABORATE.** Increasing numbers of remote staff will drive the need for collaboration solutions such as desktop video conferencing.



- **GO MOBILE.** Give remote users the freedom to work on the move with mobile devices and accessories.

Technology in action

The first step in selecting hardware should be a careful assessment of user requirements and preferences. Offer platforms and form factors that are appealing – users are more productive if they're familiar and comfortable with their IT.

Here are a few examples of common remote user roles with recommendations on technologies to consider:

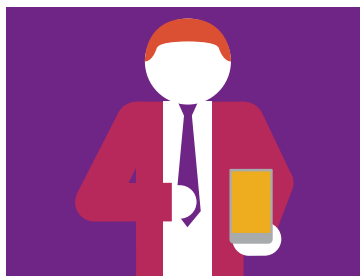


Remote events manager

Device: Dell Venue 11 Pro 7000 Series, Dell Latitude 13 7000 Series 2-in-1

At-desk accessories (for expanded productivity): docking station (with tablet stand), single non-touch display (22-27") with adjustable monitor stand or ergonomic display arm, full-featured keyboard (wired or wireless), wireless mouse, wireless headset, mobile charging hub

Mobile accessories: detachable keyboard, additional mobile power supply or mobile charging hub, active stylus pen, sleeve/tablet case (folio with slim keyboard)



Outside sales professional

Devices: Dell Latitude 12/14 7000 Series or Dell Venue 11 Pro 7000 Series, or Dell Latitude 14/15 5000 Series and Dell Latitude 14/15 3000 Series (for inside sales roles and at-home workers)

At-desk accessories (for expanded productivity): docking station (with tablet stand), single non-touch display (22-27") with adjustable monitor stand or ergonomic display arm, full-featured keyboard (wired or wireless), wireless mouse, wireless headset, charging hub for smartphone and on-the-go peripherals

Mobile accessories: additional mobile power supply or mobile charging hub, active stylus pen, display adaptor dongle, sleeve/folio/bag



Remote customer support help desk

Devices: Dell OptiPlex desktop (micro form factor), Dell Wyse Thin Client or Dell Latitude 14/15 5000 Series

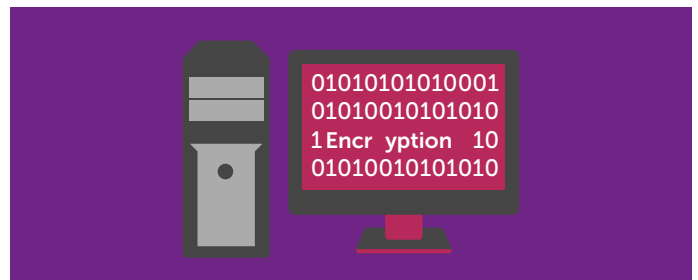
At-desk accessories (for expanded productivity): dual non-touch displays (22-27") with adjustable monitor stands, full-featured keyboard (wired or wireless), wireless mouse, wireless headset (noise-canceling preferred)

Now create an end-to-end solution

Simplify IT management, mitigate risk and accelerate results with end-to-end IT solutions. Choose from a comprehensive portfolio of software and Dell services.

Software

Dell's wide range of software includes:



Device management

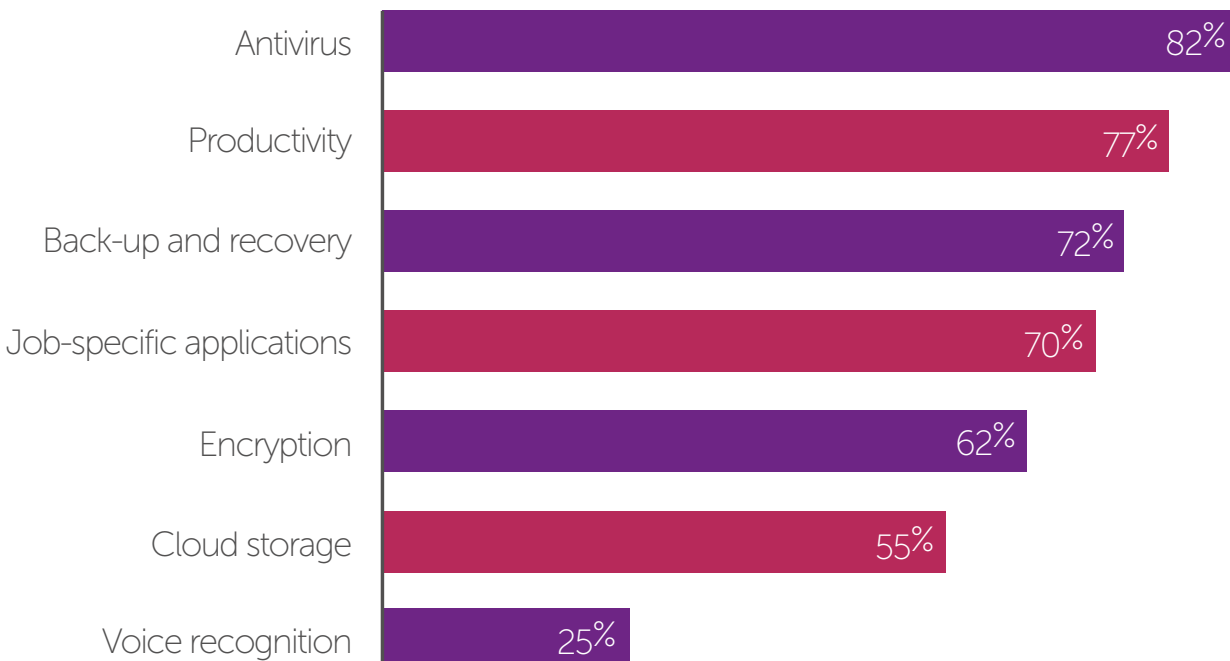
Securely manage PC, thin client, and mobile device access to corporate content through **Dell Cloud Client Manager**.

Authentication security

Ensure only authorized users have access to data with **Dell Data Protection | Security Tools**.

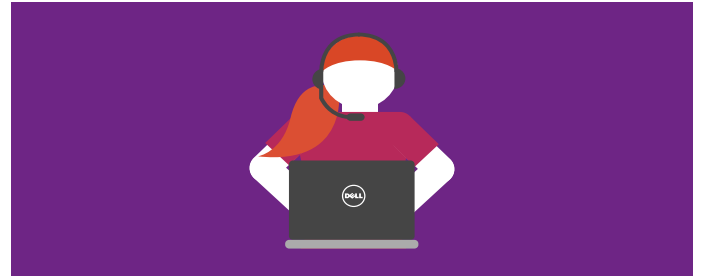
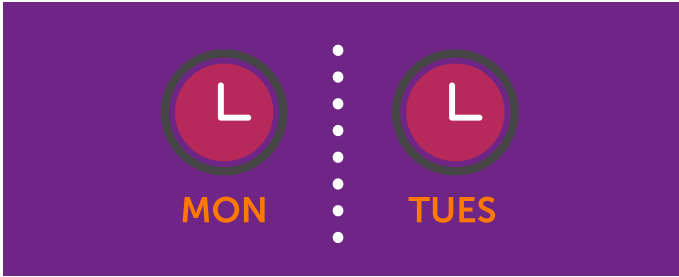
What companies are currently using:

Software*



Dell services

Choose from a range of Dell services, such as:



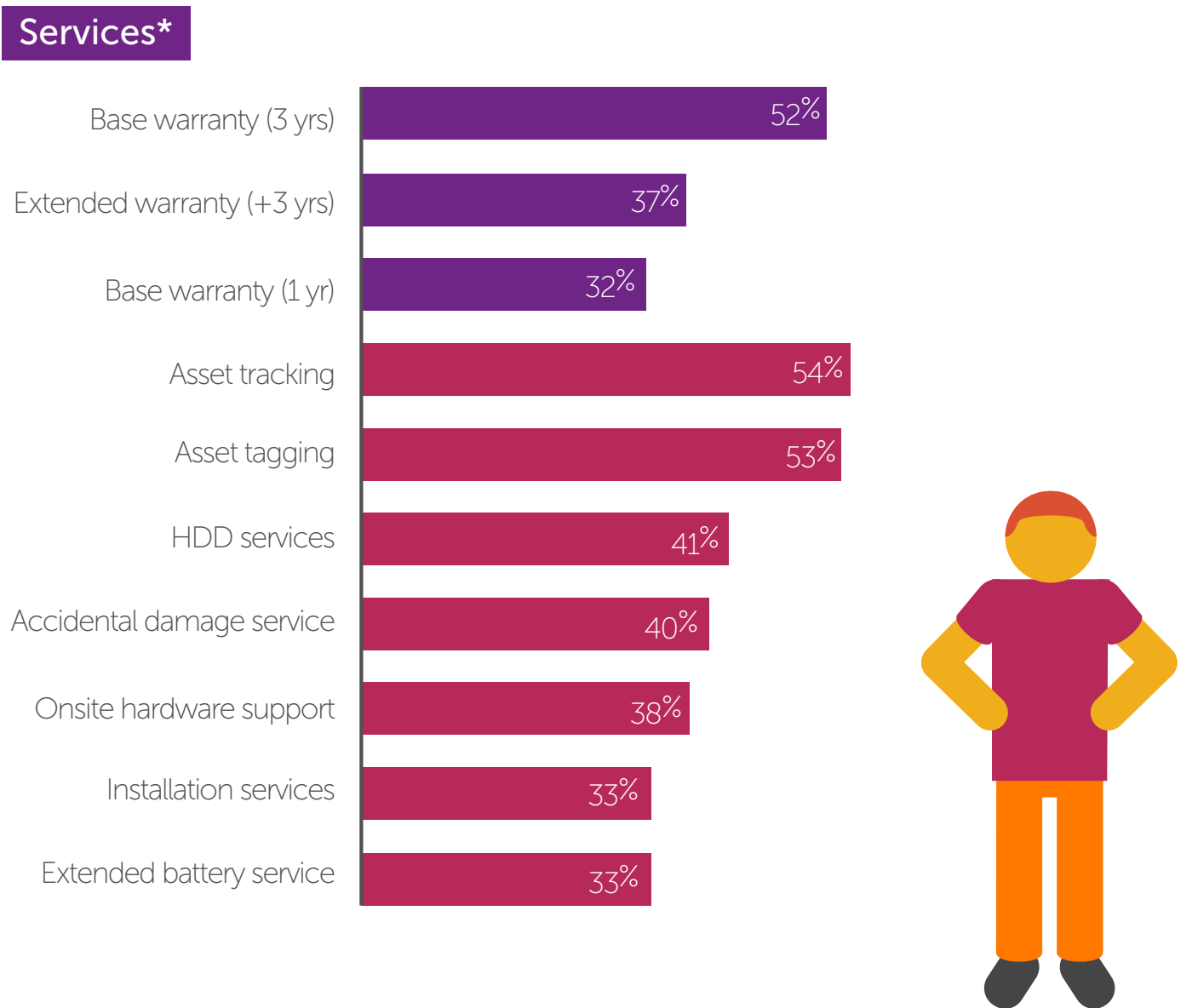
Proactive support

Dell ProSupport Plus with **SupportAssist** technology is designed to actively monitor devices, send alerts and automatically initiate support.

Priority support

Take advantage of **Dell Next Business Day Onsite Service** and enjoy full peace of mind with priority access plus the option for an onsite engineer.

What companies are currently using:



www.futurereadyworkforce.dell.com



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